



## NEWSLETTER – January 2018



Welcome back for what is shaping up to be an important year for Ingenia. The re-emergence of a number of industries and the developments within the defence sector has the business looking to capitalise on a larger number of opportunities this year. The most significant change for Ingenia is our new location. Having outgrown the office in Hazelwood Park (SA), that we occupied for a number of years, Ingenia has recently moved into a modern facility at **101 Henley Beach Road, Mile End** in Adelaide's bustling inner west. We are looking forward to showing interested clients around as the year kicks off.

### What 2018 Looks Like for Ingenia

Ingenia is focusing on becoming great at what we do well. This, primarily is being more responsive and working with clients to create superior engineering outcomes. Commercially, we have entered into various service agreements with key clients and are looking to discuss the value proposition of this model with existing and new customers. Ingenia has also formed alliances with two other civil and survey partners. We have already joined forces to tender greater scopes of work. Some of the key areas of interest will be the BHP expansion at Olympic Dam and the new defence force projects both on the platforms and within the infrastructure developments on land. We are also going to be hitting the road, not only in our home town, but out into regional Australia re-kindling and developing relationships within the ag sector. We've already done some great work in the wine, grain and meat industries. We're keen to build on this and be the go-to engineering consultant in this sector for design and asset management solutions.

## FINCANTIERI

### Fincantieri MOU

Ingenia met with representatives from Fincantieri last year in Canberra to discuss the areas where we could assist the Italian shipbuilder who is currently bidding for the prestigious SEA5000 Future Frigates project. Ingenia submitted an Expression of Interest for various scopes on the platform including the propulsion and on board Mechanical Components packages. So impressed was Fincantieri with Ingenia, we were paid another visit and signed a Memorandum of Understanding.



Ingenia would like to welcome Muralikumar Krishnaiyan to the team as our Senior Structural / Civil Engineer. Murali has a wealth of industrial and offshore oil and gas design experience. He holds a Masters in Structural Engineering and a Bachelor of Civil Engineering, with CPEng, RPEQ and NER accreditation. Ingenia has already got him working on a number of structural projects including a recent platform for ASC at Osborne. Murali's appointment gives Ingenia greater scope to combine mechanic, civil and structural capabilities on important projects. At Ingenia we are always on the lookout for the best talent and Murali is a great example of this.



We also welcome Arie Overduin to the ranks in the position of Senior Mechanical Engineer. Arie comes to Ingenia with 30 years of experience in Australia and his native Holland. Arie holds a Bachelor of Mechanical Engineering and specializes in both design and project management scopes in mining and water. With specialist knowledge in GRE/GRP, and HDPE pipelines, he brings a wealth of new knowledge to the team. He's seen some serious action in these industries, playing key parts on Santos GLNG, BHP Olympic Dam, NCIG Coal Terminal and the Adelaide Desalination Plant projects.

### Leadership Seminar

At Ingenia, we like develop our talent. Richard Branson says it best - ***"Train people well enough so they can leave, treat them well enough so they don't want to."***

Recently we had Mike Ford from Project Leadership conduct a 2-day workshop at the Feathers Hotel in Adelaide. This was a valuable couple of days with Mike who has previously held very senior roles with the likes of Jacobs in the Middle East working on large complex civil projects. It was also a chance for the team to take stock and be honest in areas where development is required both individually and as a business. It was by no means a death by PowerPoint experience. We had a bit of fun with interactive team challenges and got into the Christmas spirit as you can see in the photo.



### Some of the projects and scopes that Ingenia completed in 2017

- Project Management of an internal roadway installation for a key industrial client.
- An upgrade of a conditioning tower for a large concrete customer.
- Project Management of a bottling line upgrade for a wine client in Mid North, SA.
- Design and drafting of a material transfer conveyor for a large processing customer.
- Project Management and design support for a defence fuel infrastructure upgrade.
- Pressure Vessel design for a coal gasification pilot plant in Far North, SA.

**Contact us – Email - [info@ingenia.com.au](mailto:info@ingenia.com.au) Telephone - +61 8 7721 9970**

**101 Henley Beach Road, Mile End SA 5031 – PO Box 740 Mile End SA 5031**